

**Fairfax County Board of Supervisors
Council for Economic Opportunity (CEO)
J. Hamilton Lambert Conference Center
Conference Room 11
March 10, 2026**

Meeting Summary

Board Members present: CEO Chair Supervisor Daniel G. Storck, CEO Vice Chair and Board of Supervisors (BOS) Chairman Jeffrey C. McKay, Supervisor Kathy L. Smith, Supervisor Rachna Sizemore Heizer, Supervisor James N. Bierman, Supervisor Rodney L. Lusk, Supervisor Walter L. Alcorn, Supervisor Dalia A. Palchik, Supervisor Pat Herrity, Supervisor Kathy L. Smith

Board Member not present: Supervisor Andres F. Jimenez

CEO Members present: Mr. Ashwan Bharath, Co-Founder and Executive Chairman, Revature; Mr. Anthony Chang, Co-Founder and Executive Principal, Silverline Equities; Mr. Peter Kant, CEO, Enabled Intelligence; Mr. Ron Keesing, Chief AI Officer, Leidos; Ms. Sheryll Manoj, President & CEO, AttainX; Mr. Robert Ward, Executive Vice President, Clark Group for Mr. Robert Moser, Jr, CEO, Clark Group

CEO Members not present: Dr. J. Stephen Jones, President & CEO, Inova Health System; Ms. Jennifer Schretter, General Partner, Proof; Mr. John Serafini, CEO, HawkEye360; Mr. Ed Trumbull, Vice President, ICF International

Advisory Members present: Mr. Mark Carrier, Immediate Past Chairman of the Board of Directors, NVC; Mr. Bryan Hill, Fairfax County Executive; Mr. Victor Hoskins, President & CEO, Fairfax County Economic Development Authority; Dr. Andre Marshall, V.P., Office of Research, Innovation, and Economic Impact for Dr. Gregory Washington, President, George Mason University; Dr. Michelle Reid, Superintendent, Fairfax County Public Schools

Advisory Members not present: Dr. Anne Kress, President, Northern Virginia Community College; Ms. Jennifer Taylor, President & CEO, Northern Virginia Technology Council

Special CEO Guests: Mr. James Quigley, Chair, Fairfax County Economic Development Authority

Introductory remarks by CEO Chair Storck

CEO Chair Storck welcomed attendees and emphasized the value of the informal networking that occurred before the formal start of the meeting. He reaffirmed the CEO group's purpose to connect leaders, support collaboration, and expand economic opportunity in Fairfax County. He referenced the December 16, 2025 meeting summary previously circulated to members.

CEO Chair Storck highlighted Fairfax County's role as an "innovation county," referencing the recent Space Next conference held at Capital One and Fairfax County Public Schools'

announcement of the Herndon High School / Sky View High School initiative focused on aerospace, science, technology, AI, and machine learning.

Chairman McKay recognized Victor Hoskins for his six years of leadership at the Fairfax County Economic Development Authority, noting that under his leadership Fairfax County secured approximately 64,000 new jobs while navigating economic uncertainty during and after COVID-19.

Update on AI Economy Coalition and Action Framework

Rebecca Moudry, Director of the Fairfax County Department of Economic Initiatives (DEI), provided an update on the AI Economy Coalition and Action Framework. She summarized prior CEO meeting discussions held in February and June 2025 focused on AI's impact on the workforce, education, and economic opportunity.

Director Moudry stated that an AI coalition working group was formed in July 2025 as a cross-sector effort supported by DEI to help position Northern Virginia as a global leader in the AI economy. She recognized Eta Nahapetian for coordinating much of the coalition work.

AttainX, represented by CEO Member Sheryll Manoj, provided funding support for development of an AI Economy Action Plan. The Northern Virginia Regional Commission (NVRC) is administering the funding and issued an RFP on January 12, 2026 to support the next phase of the initiative. The scope of work includes synthesizing existing AI research, convening an AI Action Summit, and producing an implementation framework for ongoing collaboration and execution.

Director Moudry noted that the Council for Economic Opportunity is expected to play an integral role in the implementation of the AI Economy Action Plan and future AI Action Summit activities.

State-Local Partnership

Jason El Koubi, Virginia Economic Development Partnership (VEDP), provided an overview of VEDP's mission, strategic priorities, and collaboration with Fairfax County. He explained that VEDP focuses on supporting high-quality job creation, business retention and expansion, international trade, workforce and talent initiatives, and economic competitiveness across Virginia.

Mr. El Koubi discussed current economic development challenges including federal uncertainty, technology change driven by AI, post-COVID office market disruptions, and housing affordability. He emphasized that economic development strategies must evolve as fewer traditional office-based projects are occurring and companies increasingly require new partnership models.

CEO members discussed workforce strategy, emerging AI-related jobs, talent attraction and retention, education and credentialing systems, housing affordability, and the importance of project-ready commercial sites. Members also discussed the need for new state and local tools to

support commercial redevelopment, innovation districts, and housing as critical economic infrastructure.

Supporting Innovation and Economic Opportunity

Mr. Jamie Gaucher and Director Moudry from DEI led a discussion focused on Fairfax County's innovation economy, economic opportunity, and technology zones.

Mr. Gaucher highlighted Fairfax County's strong innovation sectors including cybersecurity, aerospace and defense, cloud computing, ICT (Information and Communications Technology), and other high-tech industries. Fairfax County continues to maintain a large technology presence with more than 10,000 technology firms and strong average wages.

The discussion also examined economic opportunity disparities and "Communities of Opportunity," including areas with limited proximity to quality jobs and lower levels of historic private investment. Participants discussed how Fairfax County could intentionally support innovation growth while improving economic mobility and access to opportunity across the County.

Members discussed factors necessary to support innovation ecosystems including talent, capital, housing affordability, density, transit access, and predictable development processes. Participants also discussed the importance of creating environments that encourage startup activity, collaboration, and entrepreneurship.

Director Moudry and Mr. Gaucher also presented information on technology zones as a potential economic development tool. Technology zones are state-enabled local designations that can provide financial incentives to attract and retain technology businesses in specific geographic areas.

CEO Chair Storck adjourned the meeting.